



e-Auction Forest Products



Coal Auction



Tea Auction

CORPORATE PRESENTATION



e-Auction Agricultural Products



Marketing



e-Sale Land & Property

Disclaimer



This presentation has been prepared by MSTC Limited (the “Company”) for general information purposes only, without regard to specific objectives, suitability, financial situations and needs of any particular person. This Presentation does not constitute a prospectus, offering circular or offering memorandum or an offer, or a solicitation of any offer, to purchase or sell, any shares and does not constitute any recommendation or form part of any offer or invitation or inducement to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of the Company, nor shall it or any part of it or the fact of its distribution form the basis of, or be relied on in connection with, any contract or commitment therefor. This presentation does not solicit any action based on the material contained herein. Nothing in this presentation is intended by the Company to be construed as legal, accounting or tax advice. This presentation may not be copied or disseminated, in whole or in part, and in any manner or for any purpose. No person is authorized to give any information or to make any representation not contained in or inconsistent with this presentation and if given or made, such information or representation must not be relied upon as having been authorized by any person. Failure to comply with this restriction may constitute a violation of the applicable securities laws. Neither this document nor any part or copy of it may be distributed, directly or indirectly, in or into the United States. The distribution of this document in certain jurisdictions may be restricted by law and persons in to whose possession this presentation comes should inform themselves about and observe any such restrictions. By reviewing this presentation, you agree to be bound by the foregoing limitations. You further represent and agree that (i) you are located outside the United States and you are permitted under the laws of your jurisdiction to receive this presentation or (ii) you are located within the United States and are a “qualified institutional buyer” (as defined in Rule 144A under the US Securities Act of 1933, as amended (the “Securities Act”)) and a “qualified purchaser” (as defined in Section 2(a)(51) of the Investment Company Act of 1940, as amended). **This presentation is not an offer to sell or a solicitation of any offer to buy the securities of the Company in the United States or in any other jurisdiction where such offer or sale would be unlawful. Securities may not be offered, sold, resold, pledged, delivered, distributed or transferred, directly or indirectly, into or within the United States absent registration under the Securities Act, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with any applicable securities laws of any state or other jurisdiction of the United States. The Company’s securities have not been and will not be registered under the Securities Act.** This presentation has not been approved and will not or may not be reviewed or approved by any statutory or regulatory authority in India or by any stock exchange in India. This document and its contents should not be forwarded or delivered or transmitted in any manner to any person. This presentation may include statements which may constitute forward-looking statements relating to the business, financial performance, strategy and results of the Company and/or the industry in which it operates. Forward-looking statements are statements concerning future circumstances and results, and any other statements that are not historical facts, sometimes identified by the words “believes”, “expects”, “predicts”, “intends”, “projects”, “plans”, “estimates”, “aims”, “foresees”, “anticipates”, “targets”, and similar expressions. The forward-looking statements, including those cited from third party sources, contained in this presentation are based on numerous assumptions and are uncertain and subject to risks. The Company’s actual results of operations, financial condition and liquidity and growth of the industry in which the Company operates could differ materially from those projected in any such forward-looking statements because of various factors, including, but not limited to, changes in demand, competition and technology. Neither the Company nor its affiliates or advisors or representatives nor any of its or their parent or subsidiary undertakings or any such person’s officers or employees guarantees that the assumptions underlying such forward-looking statements are free from errors nor does either accept any responsibility for the future accuracy of the forward-looking statements contained in this Presentation or the actual occurrence of the forecasted developments nor do they assume any responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events, or otherwise. Forward-looking statements speak only as of the date of this presentation. This presentation has been prepared by the Company based upon information available in the public domain. The information contained in these materials has not been independently verified. None of the Company, its directors, the President of India, acting through and represented by the Ministry of Steel (the “Promoter”) or affiliates, nor any of its or their respective employees, advisers or representatives or any other person accepts any responsibility or liability whatsoever, whether arising in tort, contract or otherwise, for any errors, omissions or inaccuracies in such information or opinions or for any loss, cost or damage suffered or incurred howsoever arising, directly or indirectly, from any use of this document or its contents or otherwise in connection with this document, and makes no representation or warranty, express or implied, for the contents of this document including its accuracy, fairness, completeness or verification or for any other statement made or purported to be made by any of them, or on behalf of them, and nothing in this document or at this presentation shall be relied upon as a promise or representation in this respect, whether as to the past or the future. Past performance is not a guide or guarantee for future performance. The information contained in this presentation is current, and if not stated otherwise, made as of the date of this presentation. The Company undertakes no obligation to update or revise any information in this presentation as a result of new information, future events or otherwise, unless required by applicable law. Unless otherwise stated in this presentation, the information contained herein is based on management information and estimates. Any person or party intending to provide financing or to invest in the Company shall do so after seeking their own professional advice and after carrying out their own due diligence procedure to ensure that they are making an informed decision. By attending this presentation, you acknowledge that you are solely responsible for your own assessment of the Company, the market position of the Company and its future prospects.



(A Government of India Enterprise)
Registered & Head Office
225-C, Acharya Jagadish Chandra Bose Road,
Kolkata - 700 020
mstcindia@mstcindia.co.in

MSTC Limited (formerly known as Metal Scrap Trade Corporation Limited) was incorporated under the Companies Act, 1956 on 9th September, 1964 and is Mini-Ratna Category-I, Schedule 'B' PSU under Ministry of Steel.



Forthcoming Auction



Corporate mail



MSTC
eCommerce



Internal Login



Iron Ore e-Auction/
Advanced e-Auction

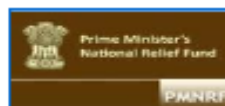


Welcome to MSTC :

MSTC Limited is a Mini Ratna Category-I PSU under the administrative control of the Ministry of Steel, Government of India.
Know more..

Our Activities :

In an effort to Recycle Waste, Protect Environment and Promote Growth, MSTC has developed a series of initiatives.
Know more..



All donations towards the Prime Minister's National Relief Fund (PMNRF) are notified for 100% deduction from taxable income under Section 80G of the Income Tax Act, 1961.



CMD's Blog

Dividend 207%

Shri B. B. Singh,
CMD, MSTC

HIGHLIGHTS

NEW! Procurement of SUGAR A/c TN CIVIL SUPPLIES Corp. MSTC LTD., SRO e-Tender 03-Aug-2017. For www.mstcecommerce.com/

Full View..

MSTC E-Commerce certified as ISO 27001:2013 & ISO 9001:2015 and Software Development Division appraised as CMMI Level 3

Hindi | Tenders & Auctions | Purchase | Sitemap | Feedback | Grievance | Vigilance | Disclaimer | Steel Links | Help

Last updated on: June 09, 2017 | Views since Nov 2013: 10819594

Site designed, developed and hosted by MSTC Limited. © Content Owned and Updated by MSTC Limited



MSTC LIMITED

Background

- Mini Ratna Category-I PSU under administrative control of Ministry of Steel, Government of India

Vision

- To emerge as a dominant B2B player in the area of trading with particular emphasis on Steel Industry.

Mission

- MSTC will endeavour to organise and expand a market for the various commodities handled by it making the transactions as transparent as possible through extensive use of e-Commerce.

HISTORY

1964

- INCORPORATED AS REGULATORY BODY FOR EXPORT OF SCRAP

1982

- INDEPENDENT COMPANY UNDER MINISTRY OF STEEL

2002

- Awarded Mini Ratna Catagory II

2004

- Started Auctioning Coal

2005

- Awarded Mini Ratna Category II

2007

- Started e-Auction of Manganese Ore

2011

- Started e-Auction of Iron Ore in Karnataka and Human Hair

2012

- e-Auction of Chrome Ore,, Baryte, Raw Pet Coke

2013

- Started e-Auction of Forest Produce

2014

- Started e-Auction of Iron Ore in Goa and Red Sander in Andhra Pradesh

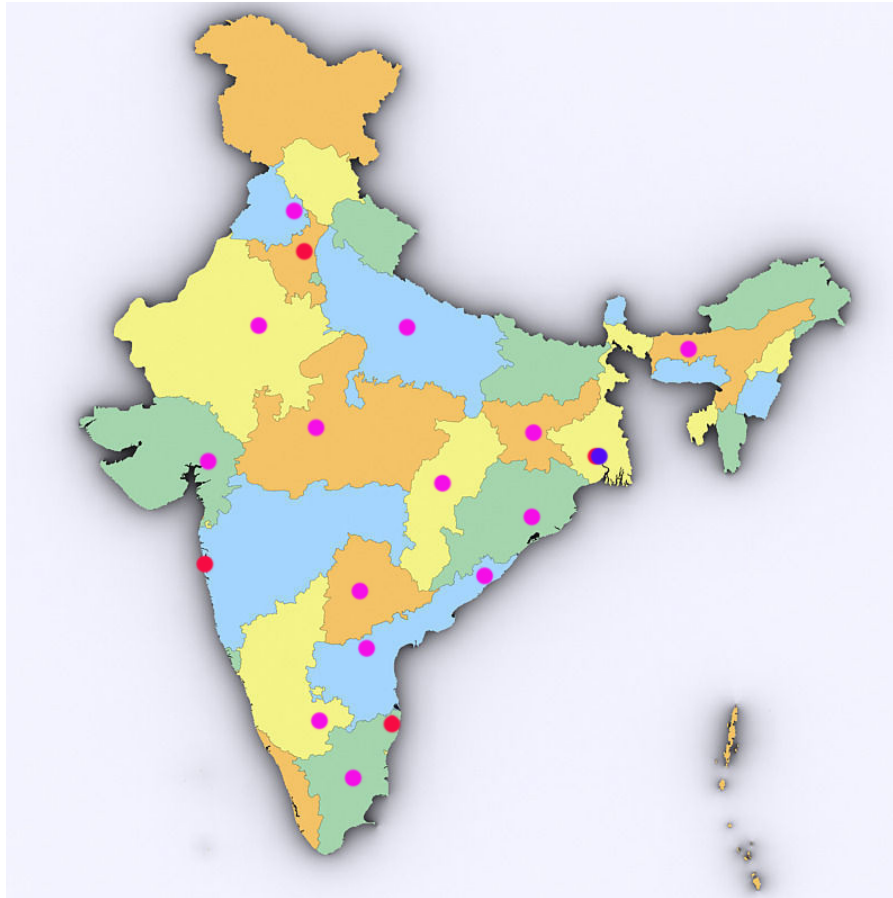
2015

- e-Auction of Coal Mine Blocks and Regasified LNG

2016

- e-Bidding Plantform under DDUGJY & IPDS, DEEP, allocation of marginal oil field

Office Location

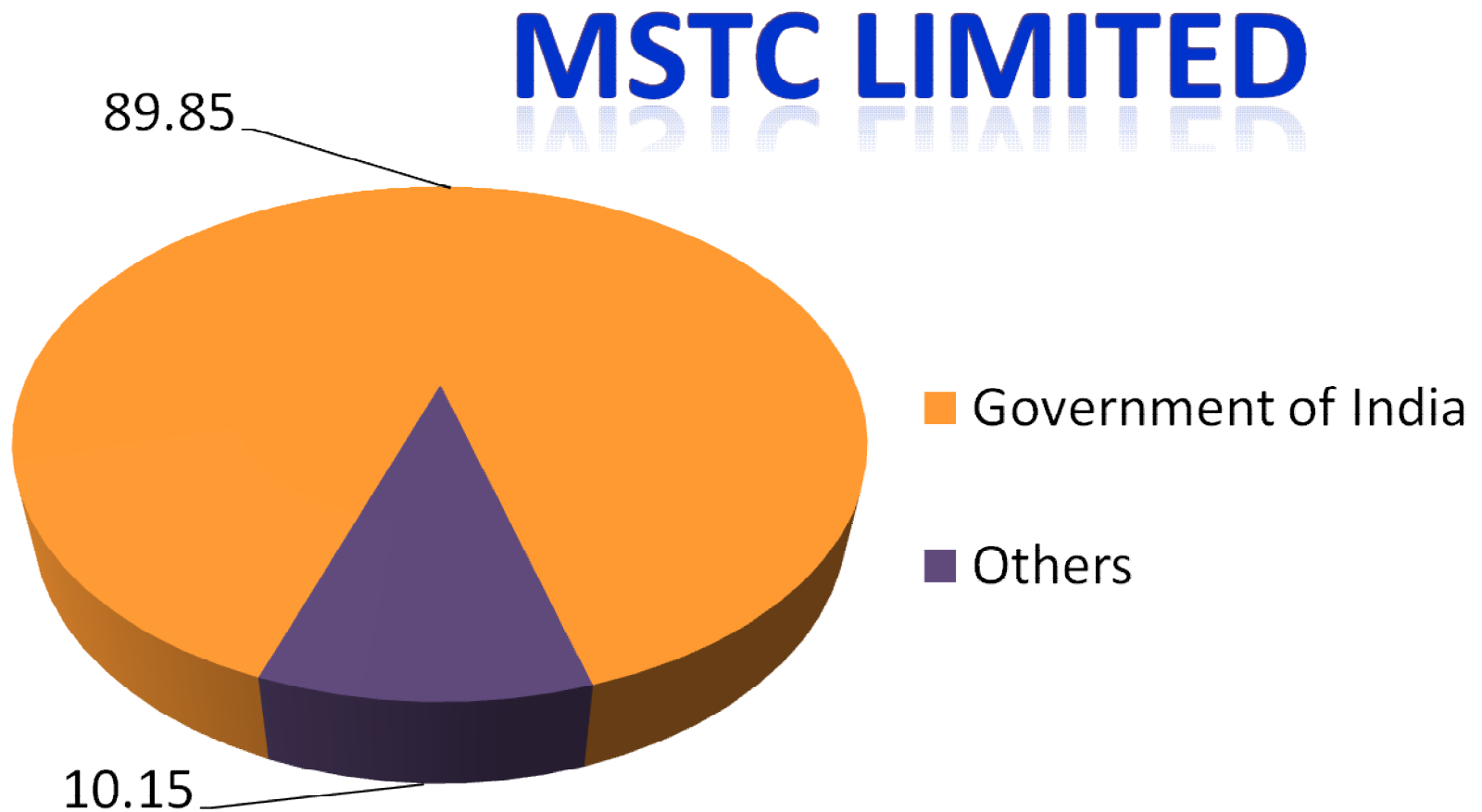


Office	
• Head Office	Kolkata
Regional Office	
• NRO	New Delhi
• ERO	Kolkata
• WRO	Mumbai
• SRO	Chennai
Branch Office	
• Chandigarh	• Lucknow
• Jaipur	• Ranchi
• Vadodara	• Raipur
• Bhopal	• Vijaywada
• Bhubaneswar	• Trichy
• Guwahati	• Viizag
• Banglore	• Hyderabad

CAPITAL STRUCTURE

As on 31.03.2017, the Authorized Capital of the company is Rs. 50.00 Crore and paid up Capital is Rs.17.60 Crore. Bonus share was issued at 1:1 in 2016-17. Further, as approved in the Annual General Meeting during 2016-17, Bonus Share has been issued at 1:1 in 2017-18, thereby, raising paid up capital to Rs.35.20 Crore.

SHARE HOLDING PATTERNS



Composition of Board of Directors of MSTC Limited

(As on 31.05.2017)

Functional		Government		Non-Official (Independent)	
Sanctioned	Actual	Sanctioned	Actual	Sanctioned	Actual
3	3	2	2	3	0

Human Resources

	Male	Female	Total
Executive	178	40	218
Non Executive	100	19	119
Total	278	59	337

As on 31-05-2017

FINANCIAL REPORT

Year	2012-13	2013-14	2014-15	2015-16	2016-17
Paid-up capital	**8.80	8.80	8.80	8.80	** 17.60
General Reserve	687.16	617.21	685.43	723.68	499.41
Net Worth	695.96	626.01	694.23	732.48	517.01
Turnover	6455.25	5330.27	5506.48	2967.58	1497.52
Operating Profit	195.85	121.36	130.19	94.95	98.03
Depreciation	2.45	1.95	(1.28)	3.61	1.42
Exceptional Item	-	226.78	-	-	-
Profit before Tax	193.40	(107.37)*	131.47	91.34	96.61
Profit after Tax	130.73	(70.03)*	90.99	59.88	65.43
Dividend (%)	300%	-	207%	205%	#

Interim dividend @95% has been paid. Final dividend to be announced.

MOU RATINGS

2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17
Very Good	Excellent	Excellent	Very Good	Excellent	Very Good	Excellent (Prov.)

ACTIVITIES of MSTC Limited

The Company has two major segments of business

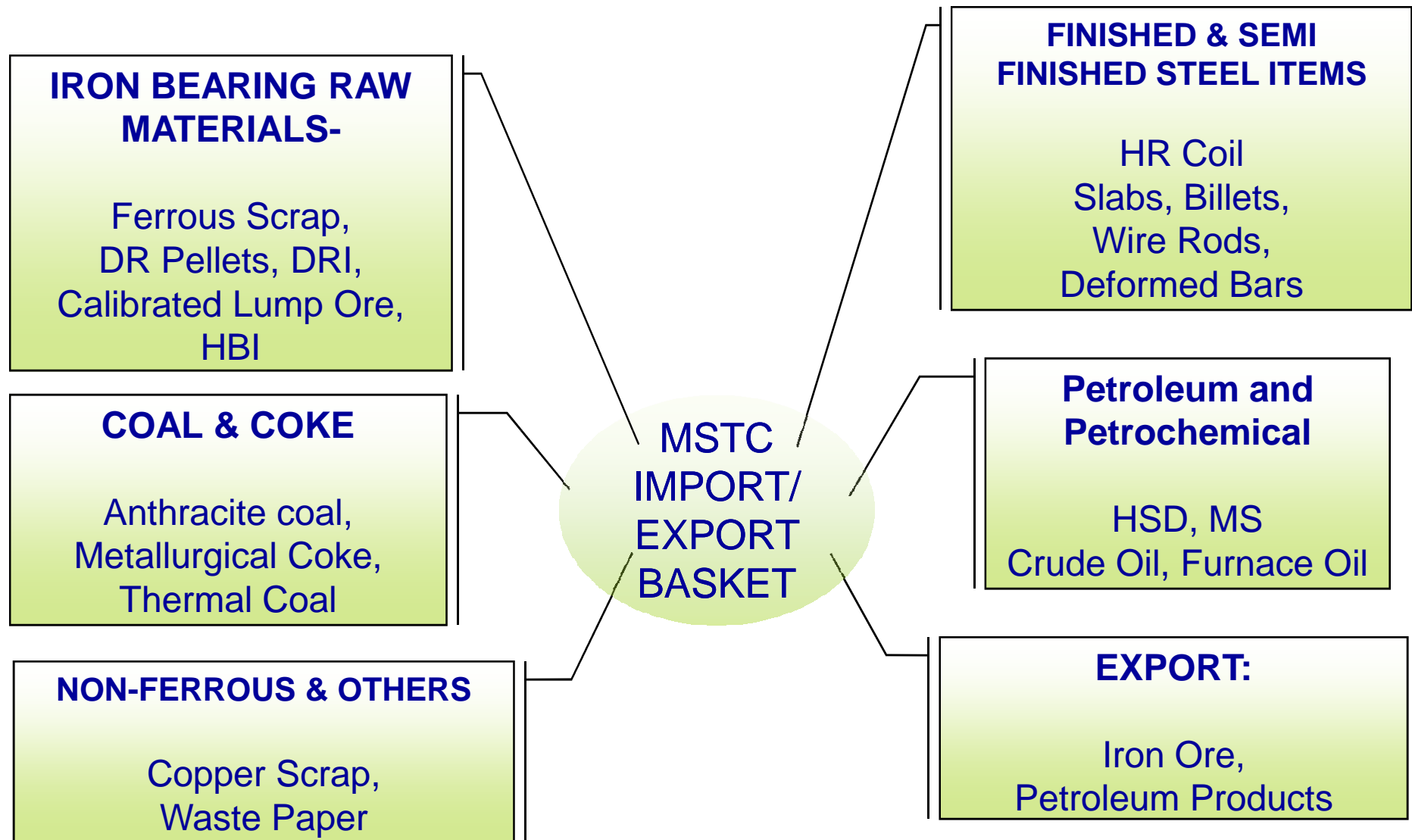
- »Trading

- »e-Commerce

Trading

- Import/Export and domestic trade of mainly bulk industrial raw material for actual users. This division looks after sourcing, purchase and sales of industrial raw materials like Heavy Melting Scrap, Low Ash Metallurgical Coke, HR Coil, Naphtha, Crude Oil, Coking Coal, Steam Coal etc on behalf of industries.

MSTC trades in...



Performance of Trading Division & E-Commerce

(INR in Crore)

Year	2015-16	2016-17
Trading	4382.23	4597.65
e-Commerce	26437.05	46758.32
Total Volume of Business	30819.28	51355.97

Performance for 2015-16 & 2016-17

Segment of Business		2016-17	2015-16
Trading	Imported Material	1922.43	1,350.27
	Domestic Material	2675.22	3,031.96
Total Trading (A)		4597.65	4,382.23
e-Commerce	Scrap	3,088.92	2,594.13
	E-Sale	14,127.12	5272.25
	Coal e-Auction	10166.23	8184.44
	e-Procurement	14,041.50	5,759.74
	Iron Ore e-Auction	5,334.55	4626.49
Total e-Commerce(B)		46758.32	26437.05
Total Business (A+B)		51355.97	30819.28



Mahindra
INTERTRADE

**Joint
Venture**



Introduction of Automated Shredding in India

First mechanised Auto Shredding plant being set up in India for processing End of Life Vehicles (ELV). A joint venture Company viz. Mahindra MSTC Recycling Private Limited has been formed. The Company identified few facilities for setting up collection and dismantling centre in the National Capital Region.

Recycling of End of Life Vehicles and White Goods in an Environmentally Sustainable Way

E-Commerce

Under this segment of business, MSTC acts as a standalone and neutral e-commerce service provider to various Central / State Govt. Departments, PSUs and other private entities to ensure transparent and fair sale and purchase of goods & service. MSTC has evolved as the only PSU under this segment of business and grown to become the largest Government company in India in e-Commerce sector in B2B & B2C segment.



Due to re

e-Auction ▶

e-Procurement ▶

Coal Mine ▶

RLNG ▶

Mineral Block/Mine/RCE ▶

DEEP Portal ▶

Property e-Auction ▶

Coal Linkage ▶

TSP ▶

Minor Mineral Block ▶

Port Lease Property ▶

M3 ▶

UDAN ▶

eRAKAM ▶

Welcome to MSTC e-Commerce Site

MSTC, a Government of India Company is engaged in domestic and international trading activity for over 30 years. It was the canalising agency for import in India of Carbon Steel Melting Scrap and also Sponge Iron / Hot Briquetted Iron and Re-rollable Scrap till February, 1992.

Events



MSTC Forthcoming Events



Integrity Pact applicable for tender/auction/e-auction/e-sale/e-booking



Sale of Barytes, APMDC



Sale of Land Parcels by TSIIC on behalf of Govt. of Telangana State



Sale Of Red Sanders on A/c of GoAP through APFDCL



Immovable Properties by APJTS High Court



Sale of Surplus Land of PSUs



MSTC e-Commerce : eS ISO 27001:2013 & ISO 9001:2008 Certified & CMH Level 3

Registration

If you are new to this site, please

[Register](#)
[Registration Procedure](#)

Digital Signature

Vendors who desire to participate in the forthcoming e-Procurement Events may immediately obtain digital certificate from any of the certifying authorities.

[Click For More Details](#)
[Digital Signature Assistance](#)

Services & Support

[High End IBM P-Series Server](#)
[Skilled Support Team](#)
[24x7 Hrs. Support](#)
[Disaster Recovery Site](#)
[Best Viewed in IE](#)


Objectives of e-Commerce

- ✓ Equal and fair opportunity to all
- ✓ Level playing field to all bidders
- ✓ Non discriminatory and uniform dissemination of information
- ✓ Facilitate objective & prompt decision making
- ✓ Reduce tender processing time and cost
- ✓ Reduced human intervention by automation of manual processes,
- ✓ Ensure compliance/adherence to Government Guidelines for better governance and enhanced stakeholder satisfaction.

MSTC as Service Provider for Disposal of scrap & others

- ◆ A market leader in disposal of scrap/ surplus items, plants /machineries, ships, submarines, aircrafts & other misc. items etc.
- ◆ Almost all the Central / State Government Departments, PSUs and other private entities are availing services of MSTC.
- ◆ MSTC helps in smooth sale / Disposal, in a *Most Transparent Manner, Maximising Realisation Through Competition, on a Highly Sophisticated & Secured Platform.*



Human Hair Auction



MSTC has taken steps to sensitise the message of cash less transaction and promote digital transaction Workshops were arranged to promote digital transaction, a step towards Digital India programme. MSTC has almost stopped cash transactions except for a few petty expenses.

MSTC METAL MANDI

MSTC launched an e-shopping mall, MSTC METAL MANDI "M3", a virtual market place for B2B & B2C for sale and purchase of Ferrous and Non Ferrous products especially for small and medium sector manufacturers. Traders and Manufacturers across the country expected to take advantage of hassle free transaction through the portal.

Ministry of Steel

*begins a new era in metal domain
with convergence of three initiatives of
Government of India*



Digital India

Ease of Doing Business



Make in India

with

M3 MSTC Metal Mandi

by



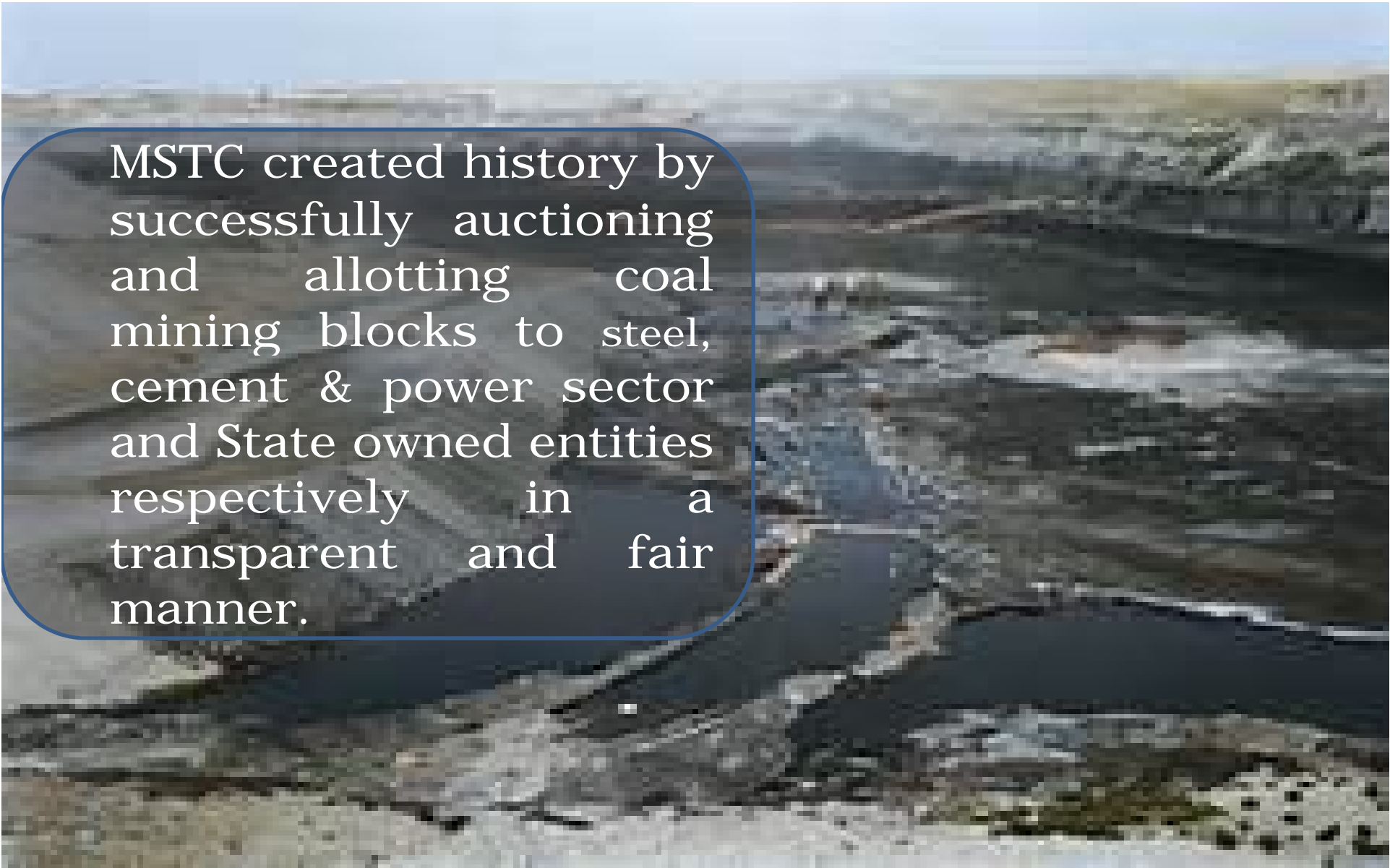
www.mstcecommerce.com/m3

E-Auction of Coal for CIL

- MSTC developed the first Portal in India for Price-Quantity auction of Coal.
- The Project was started in 2004. In the last 5 years more than INR 34,000 Crore worth of Coal has been e-Auctioned.
- CIL, its subsidiaries, Singareni Coalfields & JSMD C are presently being served under this project.



E-Auction of Coal Blocks



MSTC created history by successfully auctioning and allotting coal mining blocks to steel, cement & power sector and State owned entities respectively in a transparent and fair manner.

UDAN (Ude Desh ka Aam Nagrik)

MSTC successfully designed a very complex e-bidding platform to facilitate Implementation of the scheme to promote air connectivity between the smaller cities / towns with bigger cities, Government of India has devised a Scheme for providing Financial subsidy to interested airline operators who will operate to Connect the underserved / unserved airports. The Scheme is known as Regional Connectivity Scheme popularly, UDAN (Ude Desh ka Aam Nagrik).



DGH-Discovered Small & Marginal Oil Fields

MSTC developed a comprehensive e-bidding platform for allocation of Discovered Small Oil & Gas Blocks on behalf of Directorate General of Hydrocarbons (DGH). First round of bidding has been done successfully with participation by both Indian and foreign companies.



E-Sale of Land & Properties



MSTC has developed a customised uniform standard transparent e-bidding platform for sale / lease of Land Parcel, Properties etc.

E-Auction of Ginger in North East

Developed a unique eco-system bringing aggregators, logistic providers, warehousing companies and e-Commerce company under one umbrella for marketing of the agri-forest produce of North-East Region to PAN India buyers through its e-commerce portal. MSTC conducted first ever e-auction of Ginger, an agri-produce in the states of North-East Region .

E-Auction of Limestone

Limestone Block, Kesla-II situated at Tilda Tehsil of Raipur, Chattishgarh has been e-auctioned successfully.

Governments of Gujarat, Rajasthan, Maharashtra, Madhya Pradesh, Chhattishgarh, Jharkhand, Odisha, Andhra Pradesh have signed agreements with MSTC for e-Auction of mineral blocks in the respective states.



E-Reverse Auction for financing projects

- MSTC conducted unique e-reverse auction amongst banking and financial institutions, with L-1 matching for debt component of joint venture company of NLC India Limited for obtaining loan against power project of NLC India Limited.
- This new method is resulting in a saving to the tune of INR 460 Crore of the tenor of the loan for NLC India Limited.



Madras Export Processing Zone, e-Auction

❖ MSTC conducted e-Auction for finalizing the lease rent of 6 plots of MEPZ.

❖ The plot on offer for lease rent fetched a revenue to the tune of INR 759.32 Lakh as against the notified rental income of INR 26.56 Lakhs.

❖ Lease period of three years will increase the revenue of INR 21.98 Crore approx.

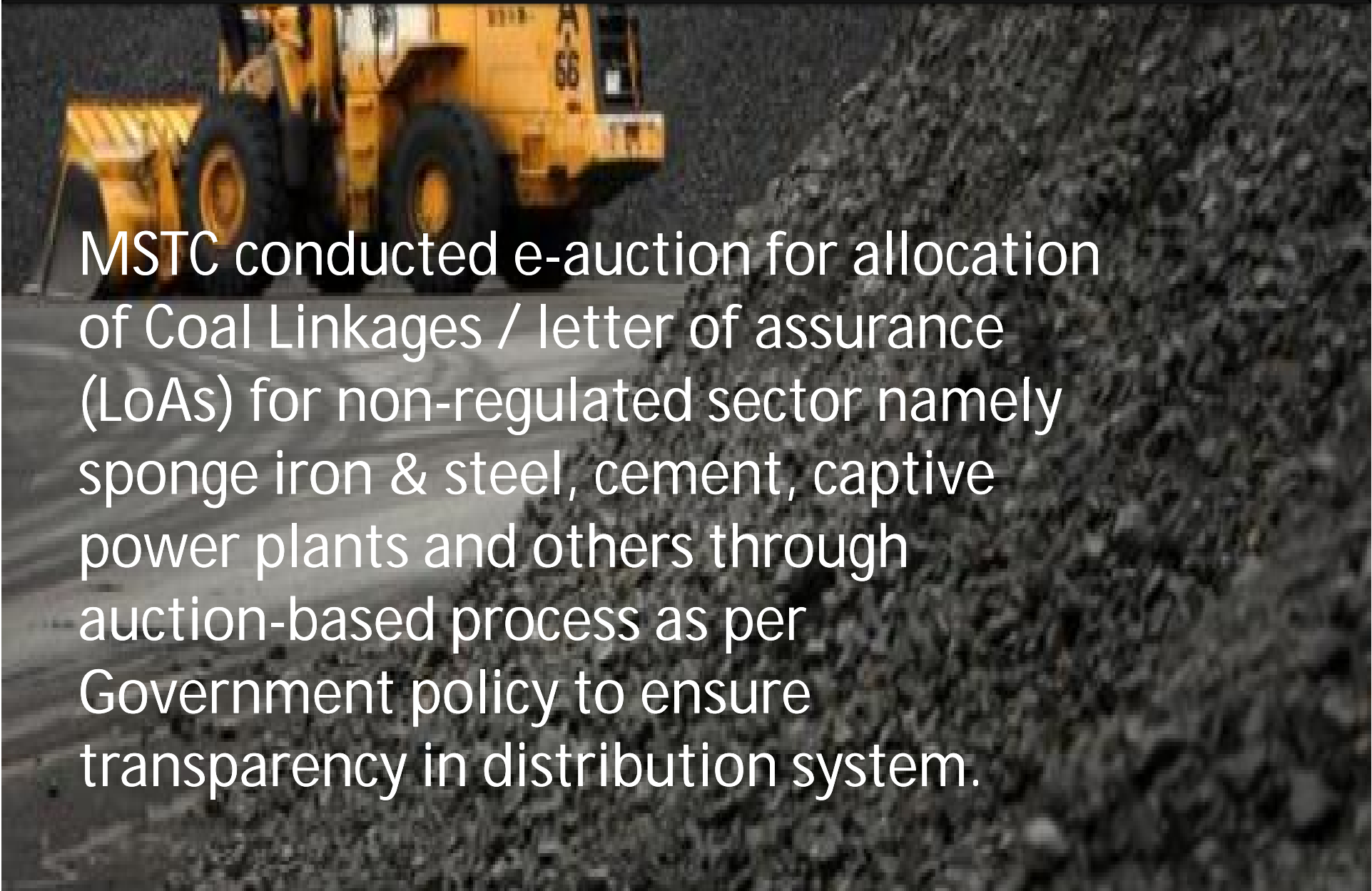
AS EXPORT PROCESSING ZONE

இந்திய வங்கி Indian Bank

MEPZ - SPECIAL ECONOMIC ZONE

SPECIAL ECONOMIC ZONE

Coal Linkage Auctions

A yellow bulldozer is shown in the background, working on a large pile of coal. The bulldozer is positioned on the left side of the frame, with its front end facing right. The coal pile is dark and textured, filling the right side of the image. The bulldozer has the number '66' visible on its side.

MSTC conducted e-auction for allocation of Coal Linkages / letter of assurance (LoAs) for non-regulated sector namely sponge iron & steel, cement, captive power plants and others through auction-based process as per Government policy to ensure transparency in distribution system.

DEEN DAYAL UPADHYAY GRAM JYOTI YOJANA

- ❑ Ministry of Power engaged MSTC to develop a solution for Procurement of Electrical Equipment for up gradation of India's Transmission Capability.
- ❑ MSTC developed a solution where all the parameters are evaluated together in a most transparent and fair system.
- ❑ First phase of DDUGJY and IPDS was conducted over mstcecommerce.com for Procurement of Power Transformers ,Distribution Transformers, Cables and Conductors worth more than INR 4700 Cr.



DEEP PORTAL FOR PPAS

MSTC finalised the national portal for e-bidding for power procurement which has been named as Discovery of Efficient Electricity Price (DEEP). MSTC has designed the portal to provide uniform standard transparent e-bidding platform for purchase of power by the Distribution Companies. Distribution companies of U.P., Kerala, Assam, W.B etc. are availing this service.

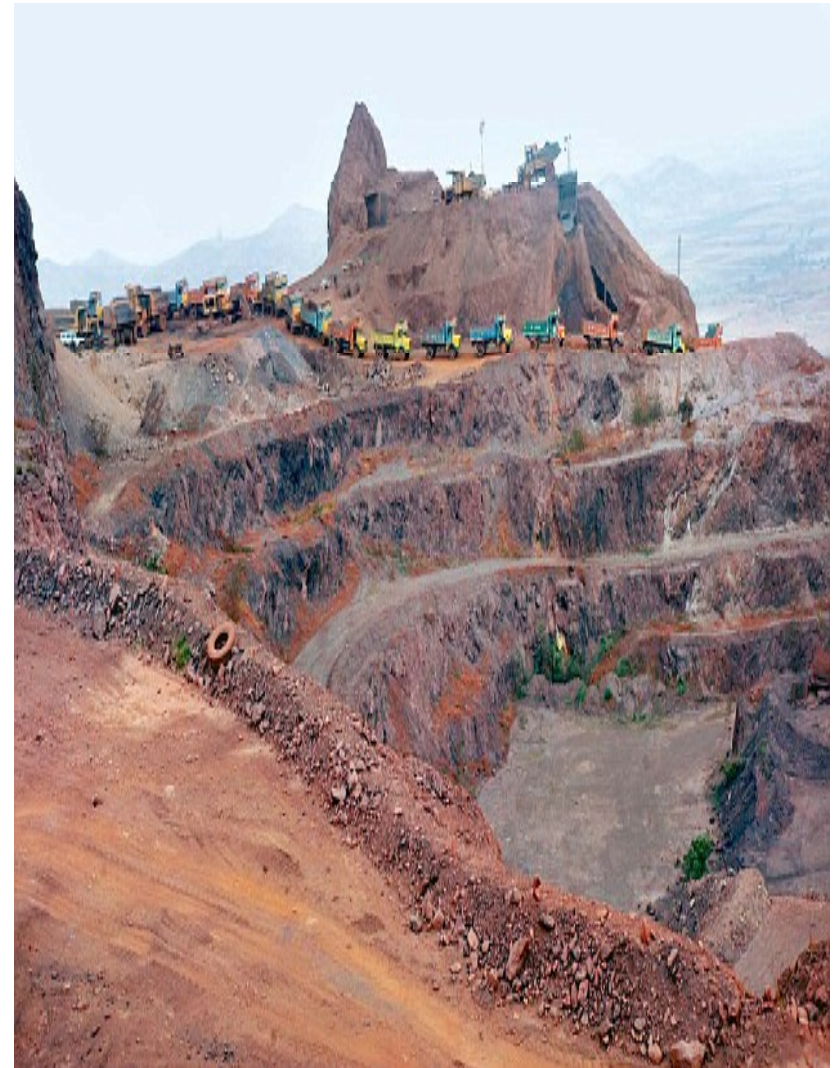
Centralised e-Procurement Portal

On the aegis of NITI Aayog (National Institution for Transforming India) MSTC has developed a Centralised Public Procurement Portal for e-Procurement of material for Steel PSUs. Centralized portal is beneficial and likely to bring down the procurement cost due to competitive bidding on supply of materials in bulk quantity with favorable purchasing terms and also to reduce inventory carrying cost.



E-Auction of Mining Leases and Composite Licenses

MSTC developed a National portal for e-Auction of Mining Leases and Composite Licenses for various State Governments in consultation with Ministry of Mines. MSTC conducted e-auction for allocation mineral blocks of Iron Ore, Limestone, Tungsten, Gold, Bauxite Blocks in different states.



E-Auction of Coal Linkages



- Ministry of Coal decided to award Fuel Supply Agreements to Non-Power Sector Consumer viz. Sponge Iron, Cement, CPP, Steel and Others through e-Auction.
- MSTC is providing the e-Auction service to Coal India for Coal Linkages.
- First Phase of e-Auction for Sponge Iron Sector concluded.
- “Non Discriminatory Ascending Clock Multi Round” auction system has been used for Coal Linkage auction.

RLNG(Regasified Liquefied Natural Gas)

- The RLNG auctions have been successfully conducted for the four phases for the FY 2015-2016 & FY 2016-2017.
- The total PSDF support for the four phases of auction was fixed as Rs 6752 crore for import of RLNG. Only Rs 2881 crore was spent from the above allotted PSDF.
- Net saving of approximately Rs 3881 crore has been made to the PSDF.



Diamond Mineral Block Auction, Madhya Pradesh

For the first time, a diamond mineral block in Madhya Pradesh's Panna district having precious stone deposit has gone under the hammer. MSTC successfully conducted the e-Auction for allocation of Hatupur Diamond mineral block.



Corporate Social Responsibility

CSR Policy of MSTC has been compiled on the basis of Companies Act, 2013, Company (CSR) Rules, 2014 and DPE Guidelines. CSR Committee is constituted and approved by the Board as per the Act.

Undertaken project of 'Swachh Vidyalaya Abhiyan' under CSR and identified schools in Madhya Pradesh, Chhattisgarh & West Bengal for construction of toilet blocks.



Thank
You