



एमएसटीसी लिमिटेड

(भारत सरकार का उपक्रम)

MSTC LIMITED

(A Govt of India Enterprise)

CIN : L27320WB1964GOI026211

e-assuring
iNDIA

MSTC/CS/SE/582

11th November, 2024

1. The Dy. Manager (Listing)
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001.
(Scrip Code: 542597)

2. The Manager, Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E), Mumbai 400 051
(Scrip Code: MSTCLTD)

Dear Sir,

Sub: Presentation of Results for quarter and half year ended 30th September, 2024 with the Investors/ Analyst

In continuation of our Letter no. MSTC/CS/SE/581 dated 9th November, 2024 on the Unaudited Standalone and Consolidated Financial Results for the quarter and half year ended 30th September, 2024 enclosed please find a copy of presentation in relation to conference call with the investors / Analysts which is scheduled to be held on Monday, 11th November, 2024 at 12:00 pm IST, intimation of which has already been communicated to the Stock Exchanges.

This is for your information and records.

Thanking you,

Yours faithfully,

For MSTC Limited

(Ajay Kumar Rai)
Company Secretary & Compliance Officer

www.mstcindia.co.in / www.mstcecommerce.com

पंजीकृत कार्यालय : प्लॉट सं. सीएफ 18/2 मार्ग सं. 175 एक्शन एरिया 1 सी न्यूटाऊन कोलकाता 700156 प.ब.

Regd. Office : Plot No. CF18/2, Street No. 175, Action Area 1C, New Town, Kolkata-700156 W.B.

November 11, 2024



Earnings Release

H1 2024-25

Disclaimer

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Key Highlights

FSNL (100% Subsidiary)

▪ 100% Subsidiary FSNL is under sale. Transfer supposed to be closed by 60 business days from the date of signing of SPA i.e 24/10/2024. As per applicable Ind AS shown as Non-Current Asset held for sale in standalone financials and profit shown as income from discontinued operations in consolidated financials.

Operational Performance (Standalone)

During the H1 2024-25 the Company crossed INR 476.16 bn in terms of value of goods transacted through its e-commerce and marketing verticals .

Financial Performance (Standalone)

- PBT of INR 111.50 crore in H1 2024-25 vis-à-vis INR 158.99 crore in H1 2023-24.
- PAT of INR 83.48 crore in H1 2024-25 vis-à-vis INR 113.08 crore in H1 2023-24.

Financial Performance (Consolidated)

- PBT of INR 108.72 crore in H1 2024-25 vis-à-vis INR 136.40 crore in H1 2023-24.
- PAT of INR 118.29 crore in H1 2024-25 vis-à-vis INR 105.95 crore in H1 2023-24.

Key Highlights

Business update

Existing Important Projects in MSTC

- **Spectrum Auctions:** Managing e-Bidding portal for allocation of Spectrum.
- **Coal Block Auctions:** Managing the auction process for coal blocks.
- **Mines and Mineral Auctions:** Conducting auctions for various mineral blocks, critical minerals, exploration licenses and mineral resources.
- **EXIM platform:** Offering Export & Import platforms for Petroleum Products.
- **DEEP Portal:** specialized e-Bidding portal for procurement of electricity by DISCOMs.

Key Highlights

Business update

Upcoming Important Projects

- **Auction of FM WAVES:** e-Bidding portal for FM radio frequency allocation
- Development of portal for Digitalization of retail operations of **Kendriya Police Kalyan Bhandar**.
- e-Auction sale of timbers from **Chhattisgarh Forest Department**.
- **Listing Portal:** e-Portal for listing of NPA properties by Rural/Pvt/Cooperative Bank/Institutes.
- **Infrastructure as a Service (IaaS):** scalable cloud ready hardware (AI capable) on plug and play basis for IT requirements of various sectors such as recycling, mining, e-commerce etc.
- **ERP for Mineral Sector:** Development of portal for mining sector to include operational activities, sales, dispatch, etc.
- Disposal of scrap materials for **BPCL**.

Standalone Financials Highlights – H1 2024-25

Particulars (INR Crore, unless stated)	H1 2024-25	H1 2023-24	YoY % chg.
Total Revenue	179.27	221.29	-18.98%
<i>Marketing</i>	11.20	11.47	-2.35%
<i>E-commerce</i>	168.04	185.03	-9.18%
<i>Others</i>	0.03	24.80	-99.88%
EBITDA	116.63	162.41	-28.19%
Profit before Tax	111.50	158.99	-29.87%
Profit after Tax	83.48	113.08	-26.18%
EPS (in INR)	11.86	16.06	-26.18%

Standalone Financials Segment Reporting- H1 2024-25

Particulars (INR Crore)	H1 2024-25	H1 2023-24	YoY % chg.
Total Revenue	179.27	221.29	-18.99%
Revenue – E-commerce	168.04	185.03	-9.18%
<i>E-Auction/E-Sale</i>	120.31	142.6	-15.63%
<i>E-Procurement</i>	3.16	1.75	80.57%
<i>Other Income</i>	44.57	40.68	9.56%
Revenue – Marketing	11.20	11.46	-2.27%
Revenue Others	0.03	24.8	-99.88%
Total Expenses	65.83	62.3	5.67%
<i>Exceptional Item</i>	1.94	0.00	-
Profit Before Tax	111.50	158.99	-29.87%
Profit After Tax	113.08	113.08	-1.95%

Consolidated Financials Highlights – H1 2024-25

Particulars (INR Crore, unless stated)	H1 2024-25	H1 2023-24	YoY % chg.
Total Revenue	179.27	202.09	-11.30%
<i>Marketing</i>	11.20	11.47	-2.35%
<i>E-commerce</i>	168.04	185.03	-9.18%
<i>Others</i>	0.03	5.59	-99.46%
EBITDA	116.63	143.22	-17.21%
Share of JV	-2.78	-3.40	-18.24%
Profit before Tax	108.72	136.40	-20.29%
Profit After Tax From Continuing Operations	80.70	90.48	-10.81%
Profit After Tax From Discontinued Operations	37.58	15.47	142.92%
Profit After Tax From Continuing and Discontinued Operations	118.29	105.95	11.65%
EPS From Continuing and Discontinued Operations (INR)	16.80	15.05	11.65%

Summary P&L Statement

Particulars (INR Crore)	Standalone			Consolidated		
	H1 2024-25	H1 2023-24	% change	H1 2024-25	H1 2023-24	% change
Revenue from operations	140.96	163.47	-13.76%	140.96	163.47	-13.76%
Other Income	38.31	57.82	-33.76%	38.31	38.62	-0.80%
Total Revenue	179.27	221.29	-18.99%	179.27	202.09	-11.30%
Expenses						
Employee benefit expense	44.71	42.40	5.45%	44.71	42.40	5.45%
Finance costs	0.18	0.00		0.18	0.00	
Depreciation and amortisation expense	4.96	3.42	45.03%	4.96	3.42	45.03%
Other expense before exceptional items	15.99	16.47	-2.91%	15.99	16.47	-2.91%
Exceptional items	1.94	0.00		1.94	0.00	
Total Expenses	67.77	62.29	8.80%	67.77	62.29	8.78%
Share of profit/(loss) of Joint Ventures	-	-		-2.78	-3.40	-18.24%
Profit/(Loss) before tax	111.50	158.99	-29.87%	108.72	136.40	-20.29%
Tax expense	28.02	45.92	-38.97%	28.02	45.92	-38.98%
Profit After Tax From Continuing Operations	83.48	113.08	-26.18%	80.70	90.48	-10.81%
Profit After Tax From Discontinued Operations	-	-		37.58	15.47	142.92%
Profit After Tax From Continuing and Discontinued Operations	83.48	113.08	-26.18%	118.29	105.95	11.65%

The logo for MSTC Limited, featuring a stylized 'M' icon followed by the text 'MSTC Limited' in a white sans-serif font on a black rectangular background.

MSTC Limited

Thank You

👤 Subrata Sarkar

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🌐 www.mstcindia.co.in